



**amscot**  
**STOCKBROKING**

A division of State One Stockbroking Ltd | ABN 95 092 989 083 | AFSL 247 100  
Participant ASX, Cboe Australia, SSX & NSX

# **Financial Services Guide**

## **Current as at March 2024**

[www.amscot.com.au](http://www.amscot.com.au)

## 1. Introduction and Purpose of the FSG

This Financial Services Guide ("FSG") is an important document, prepared in accordance with the requirements of the Corporations Act 2001 and Australian Securities and Investments Commission Regulatory Guides.

The FSG is designed to provide you with information about the Financial Services which **amscot**, as a division of State One Stockbroking Ltd ("State One") is able to provide under its Australian Financial Services Licence Number ("AFSL") and to assist you in deciding whether to use those Financial Services. State One authorises the distribution of this FSG.

The FSG explains:

- who we are and how we can be contacted;
- the products and services we are authorised to provide to you;
- how we and any other relevant parties are paid for our services;
- how we remunerate our staff;
- any potential conflicts of interest we might have;
- details of our internal and external complaints handling procedures and how you can access them;
- our compensation arrangements;
- how we keep the information you provide to us private; and
- our brokerage rates and fees.

## 2. Who We Are

**amscot** Stockbroking ("**amscot**", "we" or "us") is a Division of State One Stockbroking Ltd, ABN 95 092 989 083, where through our representatives, is responsible for the Financial Services described in this guide. Any financial services offered will be provided by representatives of **amscot** and/or State One.

State One is a Participant of the ASX Group and Cboe Australia, SSX & NSX. It holds an ASIC AFSL 247100. State One is part of the State One Capital Group and is a member of the Securities and Derivatives Industry Association.

All **amscot** trades are executed and cleared by State One.

## 3. Contacting Us

You can contact us in the following ways:

<b>Telephone:</b>	1300 308 305 or (08) 9288 3333	<b>Mail:</b>	<b>amscot</b> Stockbroking PO Box 7625 Cloisters Square WA 6850
<b>Website:</b>	<a href="http://www.amscot.com.au">www.amscot.com.au</a>		
<b>Email:</b>	<a href="mailto:amscot@amscot.com.au">amscot@amscot.com.au</a>		

## 4. Services Offered by **amscot**

Under our AFSL we are authorised to offer the following services:

- Advise on and deal in:
  - Securities
  - Superannuation
  - Deposit and Payment Products – Basic Deposit
  - Government Debentures, Stocks or Bonds
  - Managed Investment Schemes, excluding Investor Direct Portfolio Service (IDPS)
  - Miscellaneous financial investment products limited to certain managed investment warrants
  - Unlisted managed funds through the ASX mFund settlement service
- Underwriting interests in Managed Investment Schemes and issues of Securities.
- Operate custodial or depository services (other than Investor Directed Portfolio Services). These services are provided by State One Nominees Pty Ltd Authorised Representative Number: 258863, which is a subsidiary of State One in accordance with the Operating Rules of ASX Clear and ASX Settlement.

As **amscot** is strictly non-advisory we provide non-personalised general financial product advice, meaning that we will not take into account your objectives, financial situation and needs.

## 5. How to Transact With Us?

Before transacting you need to have opened an account with **amscot**.

You can then give us instructions by telephone, in person, fax, or email.

**amscot will take all reasonable steps to obtain the best possible outcome whenever an order is transmitted or executed on your behalf. A copy of our Best Execution Policy is available on our website at [www.amscot.com.au](http://www.amscot.com.au) or by obtaining a copy by calling 1300 308 305.**

You may choose to establish an on-line trading account with us. This will enable you to place your orders directly into the market (subject to the Client Agreement details as outlined in the account application form).

## 6. Types of Advice and Types of Services We Provide General Advice

General Advice is based solely on the investment or trading merits of the financial products in question and does not take into consideration your financial circumstances (Newsletters or research reports are examples of such advice). This type of advice will have a warning attached stating that it is not a recommendation that a particular transaction in those financial products is appropriate for your financial situation. In such cases you will need to assess whether you should act on the advice given your own personal circumstances.

In the case of General Advice no Statement of Advice will be issued to clients.

### Buying and Selling Financial Products

Acting as your agent, **amscot** will access the relevant market on your behalf to buy or sell financial products. Please note that we require funds upfront for the first purchase of shares.

When you open an account with **amscot** a contract is created between you, as client, and **amscot**, as your broker. When **amscot** trades on your behalf, a further binding contract is made by **amscot**, on your behalf, with another party.

### Short Selling

**amscot** does not permit the short selling of financial products (as defined in the Corporations Act) in any form. You will be asked, when placing a sell instruction, to confirm that the stock you are requesting to sell is a long sale (i.e. that you own the stock and it is not a short sale). Clients are obligated to inform their broker if a sale is a short sale.

You will receive a confirmation note (contract note), by post or email, once your shares have been bought or sold.

### How are transactions settled?

If you buy shares we may require payment on or before T+2 (i.e. transaction date plus two business days). Funds can be paid via direct deposit, BPay® or we can direct debit a savings or cheque account. We do not accept cash or credit card payments.

If you sell shares we will send you the proceeds via electronic funds transfer to a bank account nominated by you or via cheque.

Trading via the internet or phone requires you to be CHESSE sponsored by State One. For online trading accounts you are also required to have sufficient cleared funds in a Cash Management account prior to the purchase of securities. Sales proceeds for an online trading account will be transferred into the Cash Management account.

In accordance with ASX Settlement Rules, State One charges administration and fail fees on securities trades which are not settled on or before T+2. For clients buying shares we reserve the right to charge interest on the unsettled amount after T+2. Extended delays in payment for buys may result in us selling out the stock, and action being taken to recover from you the costs involved, including any loss on such transactions.

## 7. The Risks of Dealing in Financial Products

### What are the risks?

In general, the risks of investing in equities can be categorised as follows: (Please note that the list below does not purport to be complete, as it would not be feasible to list all the possible risks in each category.)

### Overall Market Risks

The risk of loss by reason of movements in the share market generally. These can be caused by any number of factors relating to market confidence – including political, economic, taxation or legislative factors. Examples include changes in interest rates, political regimes, taxation or superannuation laws, international crises and natural disasters.

### Domestic versus International Factors

The vulnerability of the company to international events or market factors. These include movements in exchange rates, changes in trade or tariff policies, and changes in other stock or bond markets.

### Sector Specific Factors

These include changes in demand for individual products, commodity prices, the economic cycles of industry, changes in consumer demands, lifestyle changes, and changes in technology.

### Stock Specific Factors

These include the directors, the strength of management, the significance of any key personnel, profit history, tangible asset base, debt level and fixed cost structure, litigation, profits/losses on particular contracts, exploration drill results, competition from within the sector, and whether the company already has a profitable business or whether it is exploring for recoverable resources or developing a new product.

In purchasing financial products, it is important to remember that there can be a vast difference between the risks of investing in companies which have a steady cash inflow from their operations (e.g. a large diversified industrial group) and those which don't.

Some so-called "growth" companies may have large cash outflows, and the continued viability of such companies will be dependent upon future raisings of fresh capital from the market.

### The Limitations of Research

The research undertaken by stockbrokers is simply the opinion of specialist analysts. It is a most inexact science and can never be guaranteed. It is usually only valid for a limited time and is often subject to change, dependent upon market movements. When trading, a "Buy" recommendation could quickly turn into a "Sell" recommendation where the market price of a stock has appreciated by a small amount, or where overall market conditions or sentiment have changed.

Merely because a company is well known to be a leader in its field or that a stock is recommended by an analyst as a "Buy" does not mean that it will always be a sound long term investment for you.

## 8. How Do We Charge You For Services Provided?

**amscot** will charge you a fee for stockbroking services it provides to you. This fee will normally be transaction-based.

### 8.1 Transaction Based Fees

**amscot** charges brokerage and fees on each 'buy' and 'sell' transaction executed on your behalf. The brokerage charged will be based on the value of the financial products you buy or sell. You will be advised of the brokerage rates at the time that you open your account with us. These rates can change from time to time and you will be advised of these changes when they occur.

The current list of fees and charges is also available on our website [www.amscot.com.au](http://www.amscot.com.au)

A confirmation (contract) note will be sent to you upon completing each transaction. This will show the brokerage and any other fees charged, together with applicable government taxes and applicable Government duties.

Late settlement fees are imposed against those trades that are not settled on or before T+2 for equities. Please see the other fees section at the end of this FSG for more information.

### 8.2 Commissions, Remuneration and other benefits received by State One

We may receive remuneration from product issuers e.g. Cash Management providers, Managed Funds and Margin Lenders in the form of trailing commissions. As a guide, State One may receive the following payments;

Type of Product	Commission/Payments we may receive
Managed Funds (remuneration is based on the amount invested)	<ul style="list-style-type: none"><li>– Upfront commission can range from 0 to 5%</li><li>– Ongoing commission can range from 0.25% to 5% pa</li><li>– Volume bonuses can range from 0 to 0.5%</li></ul>
Margin Lenders	<ul style="list-style-type: none"><li>– Ongoing commission can be in the range of 0.25% to 0.75% pa of the margin lending facility</li></ul>
Cash Management Trusts	<ul style="list-style-type: none"><li>– Ongoing commission can be in the range of 0.25% to 0.4% pa of the funds under management</li></ul>

We receive interest on client funds deposited in our Trust Account at prevailing market rates.

Goods and Services Tax (GST) is levied on fees charged to Australian Residents.

## 9. How are **amscot** Employees Remunerated?

Our **amscot** employees are remunerated on a salary basis.

In addition to salary and / or commission, they may be entitled to an annual bonus and/or profit share based on the employees and State One's performance. Some of the measures employed in assessing each employees performance include contribution to the firm, attaining or exceeding targets and budgets and compliance and training requirements, contribution to team development, management and risk.

Such payments are discretionary and are generally made in the form of monetary benefits and are paid annually.

You have a right to request for further information in relation to the remuneration, the range of amounts or rates of remuneration, and soft dollar benefits received by the licensee and/or authorised representative.

## 10. Soft Dollar Benefits

State One may from time to time receive a benefit from preferred product providers by way of sponsorship of educational seminars, conferences or training days. Details of benefits above \$300 received by us will be maintained on a Register.

## 11. Potential Conflicts of Interest We May Have

Conflicts of Interest may occur from time to time, within the ongoing operational structure of State One Capital Group. You have the right to be advised of any material interest that State One Capital Group or any of their associates may have in financial products.

Material interests are those that could be reasonably expected to be capable of influencing the recommendation of a financial product to you.

Accordingly you should be aware that:

- State One Stockbroking Ltd is related to State One Equities Pty Ltd ("SOE"), AFSL 233129. From time-to-time SOE may provide financial services to State One Stockbroking and/or its clients;
- State One Stockbroking Ltd will trade in financial products on its own account;
- The State One Capital Group, its directors and employees may have material interests in companies from time to time. These may be companies we have raised capital for, floated, provided corporate advice to or produced research on.

State One is related to **amscot** Stockbroking, State One Equities Pty Ltd AFSL 233129 and State One Nominees Pty Ltd.

## 12. What You Should Do If You Have A Complaint?

If you have a complaint about any of our services, **amscot** has established complaints resolution procedures that aim to deal with and resolve your complaint as quickly as possible. Our management is committed to a high level of client service, and as such regards all complaints as serious and entitled to be dealt with fairly, promptly, consistently and in a professional manner.

To try and resolve your complaint in the fastest possible manner, please do the following:

- Call **amscot** on 1300 308 305 or 08 9288 3333 and discuss your complaint with a staff member or the Compliance Officer. In most cases the employee should be able to resolve the issue for you.

If it cannot be resolved the Compliance Officer will investigate the complaint and call back within two business days with either a proposed remedy or feedback that further investigation is required.

If further investigation is required, it will be carried out and then you will be notified of a proposed remedy. This will be confirmed to you in writing.

If you wish to make a written complaint you should write to:

**The Complaints Manager**  
**amscot** Stockbroking  
[complaints@amscot.com.au](mailto:complaints@amscot.com.au)

If the complaint cannot be resolved to your satisfaction within 45 days and you wish to proceed further, you may refer the matter to the Australian Financial Complaints Authority Limited via the following means:

<b>Telephone:</b>	1800 931 678	<b>Mail:</b>	Australian Financial Complaints Authority Limited GPO Box 3 MELBOURNE VIC 3001
<b>Facsimile:</b>	(03) 9613 6399	<b>Email:</b>	<a href="mailto:info@afca.org.au">info@afca.org.au</a>
<b>Website:</b>	<a href="http://www.afca.org.au">www.afca.org.au</a>		

## 13. Compensation Arrangements

As required by the Corporation Act and ASIC Market Integrity Rules, State One has a comprehensive Professional Indemnity insurance policy which is adequate taking into account the volume and nature of State One's business, the number and types of clients, the number of representatives and Authorised Representatives it has and State One's highest liability due to its membership of the Financial Ombudsman Service.

## 14. Privacy

### 14.1 What Personal Information does State One maintain in my file and can I examine my file?

We maintain a record of your personal profile on our files, which will include information such as your name, address, contact details and other information required in order for us to provide financial services to you.

The privacy of your personal information is important to us. We collect and store your personal information in accordance with our Privacy Policy which can be found on our website at [www.amscot.com.au](http://www.amscot.com.au). Personal information is gathered only in order for us to provide the financial services to you.

Telephone calls with **amscot** may be recorded to allow for a record to be kept of orders taken and to ensure that our service standards are met or exceeded.

If you wish to examine your file, we ask that you make a request in writing and allow up to 10 working days for the information to be forwarded. We may charge a fee to cover the cost of verifying the application and locating, retrieving, reviewing and copying any material requested.

If the information sought is extensive we will advise you of the likely cost in advance and can help to refine your request if required.

### 14.2 Organisations to whom information may be disclosed

We may disclose your information on a confidential basis to unrelated organisations for the purposes set out below:

Mailhouse: Statement production and mail related services.

Third Party Vendors: Data entry, documentation, backup, archiving, account maintenance, execution, settlement and payment.

Fund Managers, Margin Lenders and similar organisations: Administration of your accounts.

Professional Advisors: Assistance with Administration of your investments.

### 14.3 Any Law that requires the particular information to be collected

As a financial service provider, we have an obligation under the Anti Money Laundering and Counter Terrorism Finance Act to verify your identity and the source of any funds. This means that we will ask you to present identification documents such as passports and driver's licence. We will also retain copies of this information. We assure you that this information will be held securely.

### 14.4 Main consequences of not providing the information

If we are unable to collect all information requested in the account opening process or requested during the subsequent operation of the account, we may be unable to provide or continue to provide operation of the account.

## 15. State One Crossing System

### 15.1 Public Crossing System and Non-Public Crossing System Disclosure

Pursuant to the ASIC Market Competition Rules (Competition in Exchange Markets) State One has an obligation to disclose public and non-public information pertaining to the use of State One Crossing System with regard to orders place with State One. This is available on the various State One/amscot websites.

A hard copy of the Non-Public Crossing System Information Disclosure and the Public Crossing System Information Disclosure is available from State One on request.

## 16. AUSTRALIAN EQUITIES

### Brokerage Rates and Schedule of Fees (all prices are inclusive of GST)

amscot ONLINE BROKERAGE VALUE RATE		amscot ONLINE BROKERAGE TRADER RATE ^	
Trade Value	Brokerage	Trade Value	Brokerage
Below \$12,500	\$11.00	Below \$50,000	\$33.00
\$12,500 and above	0.088%	\$50,000 and above	0.066%

^ Contract notes are issued at the end of a trading day for a buy or sell in an individual stock (the order may not be complete). If the balance of the order is filled the next day then a new contract note will be issued and an additional contract note charge is applied.

amscot TELEPHONE BROKERAGE			
Trade Value	amscot Phone Rate*	Trade Value	amscot Non-Sponsored Phone Rate†
Up to \$30,000	\$57.00	Below \$15,000	\$82.50
\$30,000 and above	0.19%	\$15,000 and above	0.55%

\* This phone rate requires you to transact through a State One Stockbroking sponsored HIN.

† Applicable to Deceased Estate sales, and trades settling to/from Issuer- sponsored holdings.

### Other Fees and Charges (Incl. GST):

- Online access for trading
  - ViewPoint Essential
  - ViewPoint Premium

**\$15.00** per month debited from your trading account (Should you generate more than **\$80** brokerage during a calendar month, you will be rebated for this service)\*

**\$88.00** per month debited from your trading account (Should you generate more than **\$220** brokerage during a calendar month, you will be rebated for this service)\*

Fail fees (failure to deliver stock in the required time to settle)  
 SRN request fee (Issuer Sponsored Shares)  
 Dishonour fee  
 Cheque cancellation fee  
 Postal fee per contract note (within Australia)  
 Cheque issue fee  
 Emailed contract note  
 Off market transfer fee  
 International funds transfer fee  
 BPay® Deposits from savings or cheque a/c  
 Late payment Fee  
 ASX Royalties  
 Invalid or Rejected SRN Fee  
 Rebooking Fee  
 Rejected Direct Credit Fee  
 Electronic Verification Fee  
 Administration Service Fee

Greater of \$165.00 per day or 0.16% (maximum cap fee is \$5,000 per security)  
 \$27.50 per holding  
 \$55.00 per dishonour  
 \$27.50 per cheque  
 \$3.30 per contract note  
 \$11.00 per cheque  
 \$NIL  
 \$55.00 per stock  
 \$30.00 per transfer (excluding GST)  
 \$NIL  
 At Amscot's discretion  
 \$NIL  
 \$27.50  
 \$27.50 per rebooking  
 \$27.50  
 \$11.00  
 As agreed depending on the level and nature of the administration services required

## 17. INTERNATIONAL EQUITIES

### Brokerage Rates and Schedule of Fees

Phillip Capital Limited (**'PhillipCapital'**) (ABN 14 002 918 247, AFSL 246827) provides **amscot** Clients with global securities market execution, clearing and settlement services in relation to **amscot's** global trading service.

When you elect to add international securities trading capability to your Australian securities trading account with **amscot**, you also become a client of PhillipCapital under our Broking Intermediary Agreement.

PhillipCapital has an arrangement with its parent company in Singapore, Phillip Securities Pte. Ltd to provide execution facilities in international securities and to provide and to act as international custodian to settle and hold International securities on your behalf. amscot acts as your agent and intermediary communicating your trading instructions to PhillipCapital who will execute transactions on your behalf.

Accordingly, please read and understand the [PhillipCapital Important Information Guide](#) for International trading. If you utilize the PhillipCapital service you will be agreeing to be bound by the PhillipCapital terms and conditions and associated terms.

#### Brokerage Rates:

International Markets		Online Brokerage Rates		
	Markets	Client Brokerage % (Incl. GST)	Client Brokerage Minimum (Incl. GST)	
Asia	China A - Shanghai	0.33%	RMB	126.50
	China A - Shenzhen	0.33%	RMB	126.50
	Hong Kong	0.33%	HKD	126.50
	Japan	0.33%	JPY	1,897.50
	Malaysia	0.33%	MYR	44.00
	Singapore	0.33%	SGD	18.70
	Taiwan	0.33%	NTD	2,343.00
	Thailand	0.33%	THB	693.00
North America	Canada	0.33%	CAD	18.70
	US - All	0.33%	USD	13.20
Europe & Middle East	Europe	0.33%	EUR	25.30
	Germany	0.33%	EUR	25.30
	London	0.33%	GBP	25.30
	Turkey	0.33%	TRY	346.50

International Markets		Phone Brokerage Rates		
	Markets	Client Brokerage % (Incl. GST)	Client Brokerage Minimum (Incl. GST)	
Asia				
	China A - Shanghai	0.88%	RMB	605.00
	China A - Shenzhen	0.88%	RMB	605.00
	Hong Kong	0.88%	HKD	682.00
	Japan	0.88%	JPY	9900.00
	Malaysia	0.88%	MYR	374.00
	Singapore	0.88%	SGD	121.00
	Taiwan	0.88%	NTD	2640.00
	Thailand	0.88%	THB	2970.00
North America	Canada	0.88%	CAD	110.00
	US - All	0.88%	USD	60.50
Europe & Middle East	Europe	0.88%	EUR	77.00
	Germany	0.88%	EUR	77.00
	London	0.88%	GBP	66.00
	Turkey	0.88%	TRY	385.00

**FX Spread** - International trades will incur a foreign exchange conversion spread of up-to 60 bps of the trade transaction value.

**Other Charges** - Other charges and exchange fees will be in addition to brokerage wherever applicable.

**North America (United States (NASDAQ, NSYE-MKT, NYSE))**

Exchange Fees	
<b>Securities and Exchange Commission (SEC) Fees</b>	0.0008% (Sell trades)
Other Charges and Exchange Fees	
<b>Financial Transaction Tax</b>	0.30% (Buy trades only, applicable for French ADRs with market cap >= EUR 1 B)
	0.10% (Buy trades only, applicable for Italian ADRs with market cap >= EUR 500 M)
	0.20% (Buy trades only, applicable for Spanish ADRs with market cap >= EUR 1 B)
<b>American Depositary Receipt (ADR) / Depositary Receipt (DR) Fee</b>	Varies for each country.
<b>Trading Activity Fee</b>	Applicable only for sell trades at USD 0.000166 per share, subject to maximum of USD 8.30. (With effect from 2nd January 2024).

## United Kingdom (LSE)

Exchange Fees	
Stamp Duty Charge	(Buy trades)
	UK stock on LSE: 0.5% stamp duty
	European stock on LSE: 1% stamp duty
Panel and Takeover Merger ("PMT")	GBP £1.00 for any trade $\geq$ GBP £10,000.00

## China A Shares

Exchange Fees	
Handling Fee	0.00341%
Security Management Fee	0.0020%
Transfer Fee (ChinaClear)	0.001% on gross value or consideration
Transfer Fee (CCASS)	0.002% on gross value or consideration
Stamp Duty	0.05% (Sell only)
Portfolio Fee	Daily stock portfolio value x 0.008% / 365 (Accrued daily and collected on a monthly basis in SGD equivalent, charged by Hong Kong Securities Clearing Company Limited).

## Thailand (SET)

Exchange Fees	
VAT	0.0049% on gross contract

## Taiwan (TWSE)

Exchange Fees	
Sales Tax	0.30% (Sell only)
Trading Fee	TWD NT 250.00

## Singapore (SGX)

Exchange Fees	
Plus Clearing Fees <sup>1</sup>	0.03%
SGX Trading Fee <sup>2</sup>	0.01%
SGX Settlement Instruction (SI) Fee <sup>3</sup>	0.0325% per settlement

<sup>1</sup>Except for Structured Warrants which will be at 0.004% of contract value

<sup>2</sup>Trading fees for Structured Warrants is 0.001% of contract value from 2 March 2015

<sup>3</sup>SGX Settlement Instruction Fee of SGD S\$0.35 from 1 February 2019

## Malaysia (Bursa)

Exchange Fees	
<b>Contract Stamp Duty</b>	RM1.00 for every RM1,000 or fractional part of RM1,000 of value, subject to maximum of RM1,000.
<b>Foreign Fee</b>	0.03% (rounded up to nearest cent, max MYR 1,000 per contract).

## Hong Kong (HKEx)

Exchange Fees	
<b>Stamp Duty</b>	0.10% (Round up to the nearest dollar)
<b>CCASS Fee</b>	0.002% (Minimum HKD 2.00, Maximum HKD 100.00)
<b>SFC Transaction Levy</b>	0.0027% (Rounded to nearest cent)
<b>Trading Fee</b>	0.00565% (With effect from Jan 3rd, 2023)
<b>FRC Transaction Levy</b>	0.00015% (Rounded to nearest cent)

## Europe (Euronext Paris, Euronext Amsterdam, Euronext Lisbon, Euronext Brussels)

Exchange Fees	
<b>Financial Transaction Tax</b>	(Buy trades)
	Additional 0.30% on gross proceeds

### **Terms and Conditions**

1. "month" means the period from the first day in a calendar month to the last day in that calendar month, inclusive.
  2. "trade" is a fully filled order of the first trade of a partially filled order.
  3. "order" is defined as an instruction to purchase or sell a particular class of securities or an instruction to amend or cancel a prior instruction to purchase or sell a particular class of securities to the extent that the instruction has not been executed in part or in full.
  4. "on-line trading" is the facility offered by **amscot** Stockbroking to place orders directly into the market via the **amscot** website. This service is subject to the client agreement details as stated in the trading rules of the **amscot** Online Account Application Form.
- \* If any additional Iress services or data feeds are subscribed to, the additional costs will be charged to the account, and are not eligible for the rebate.